

FREE WEBINAR

Sink or Swim?

*What we've learned after
four years of PDGM*



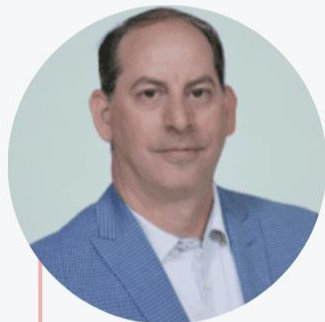
simple.
a Netsmart solution


Netsmart

mcbee
part of Netsmart

HOME HEALTH

YOUR SPEAKERS



Jeff Aaronson

VP, Advisory Consulting

McBee, part of Netsmart



Michelle Horner

Post-Acute Education Manager

McBee, part of Netsmart



Lisa Selman-Holman

VP of Education & Quality

McBee, part of Netsmart

POLL #1

What does PDGM stand for?

- a) Pretty Dumb Government Management
- b) Pretty Darn Good Model
- c) Perplexing Distribution of Government Money
- d) Patient Driven Groupings Model

What you do matters!

- Start with a good referral matters
- Coding matters
- Documentation matters
- OASIS scoring matters
- Executing on the POC matters

PDGM HHRG STRUCTURE

Admission Status and Episode Timing

Community
Early

Community
Late

Institutional
Early

Institutional
Late

Clinical Groupings (From Primary Diagnosis on claim)

MMTA Surgical
Aftercare

MMTA Cardiac
Circulatory

MMTA
Endocrine

MMTA
GI/GU

MMTA Infection/
Neoplasm/blood

MMTA
Respiratory

MMTA
Other

Neuro Rehab

MS
Rehab

Complex
Nursing

Wounds

Behavioral
Health

Functional Level (from OASIS items)

Low

Medium

High

Comorbid Adjustment (from secondary diagnosis on claim)

None

Low

High

Admission Source (claims)

Institutional Admission

- Acute or Post-Acute Stay in the last 14 days



Community Admission

- No inpatient stay in the last 14 days
- *Ex: Physician office referral*



Your software most likely uses your answer to M1000.

Episode Timing (claims)

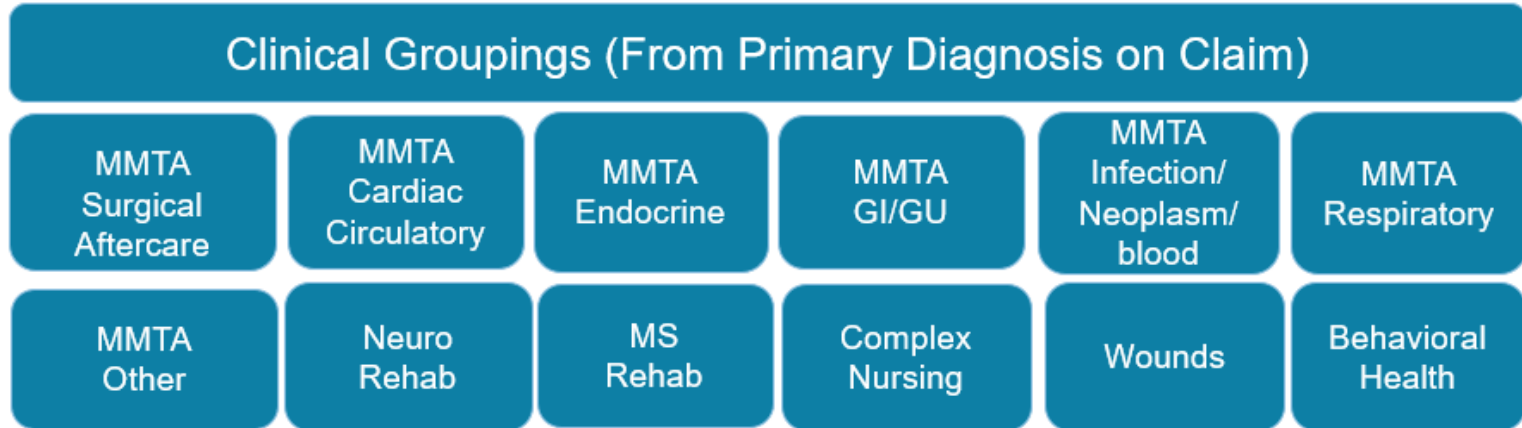


- Early = First 30-day period *or if there is greater than 60 days between episodes*
- Late = Anything not in the first 30-day period

From Claim – NOT from OASIS

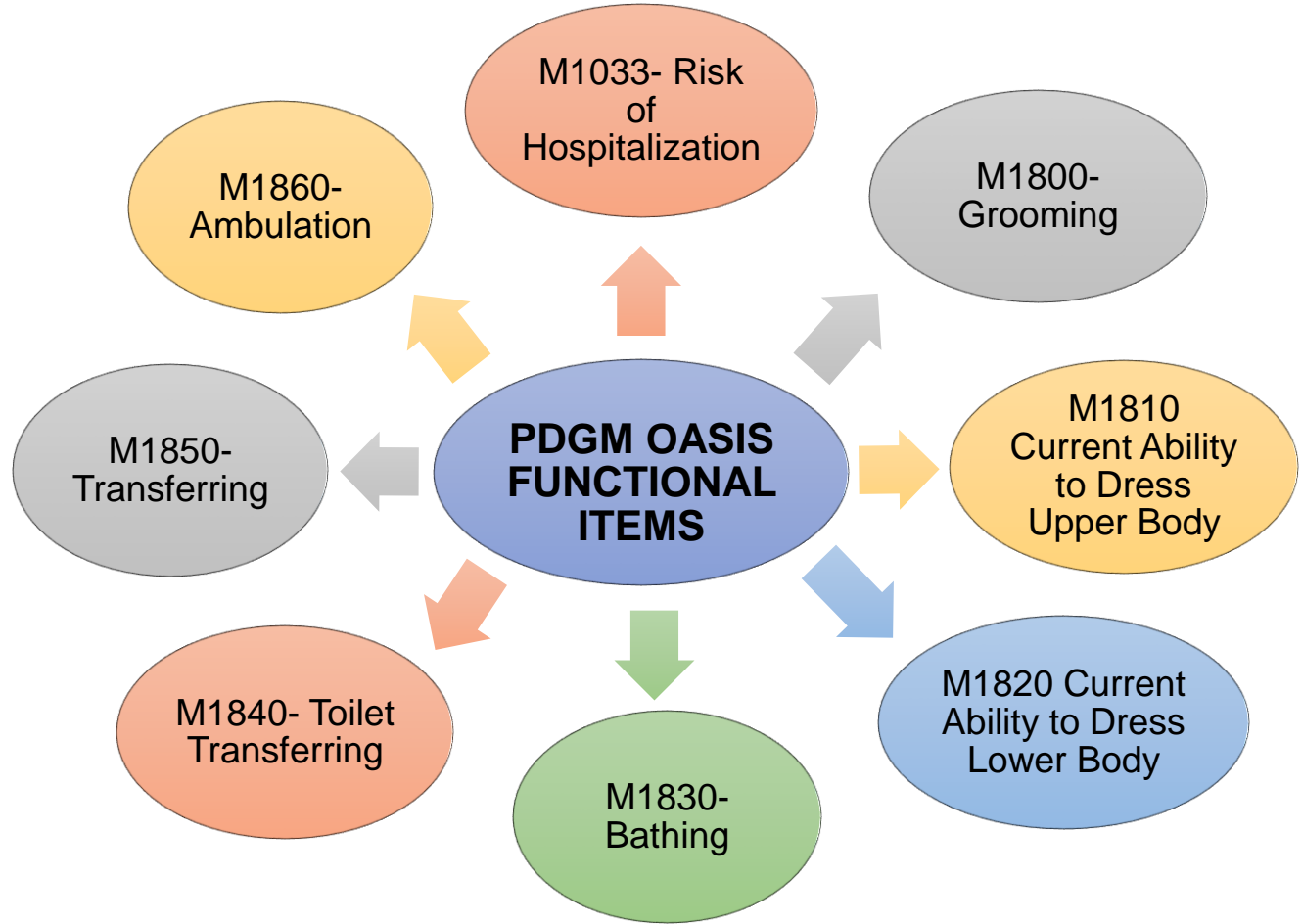
The PDGM Clinical Groupings

Based off Primary Diagnosis on Claim!



- This is a way to capture the common types of care provided and more accurately align payments with the costs of providing care → Resource Use.

PDGM OASIS Functional Items



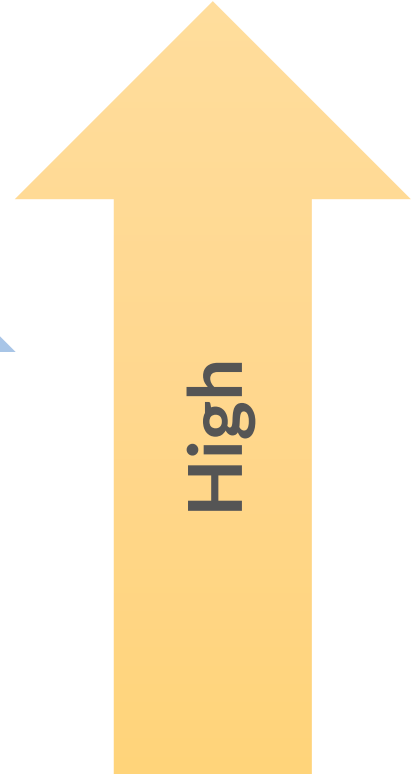
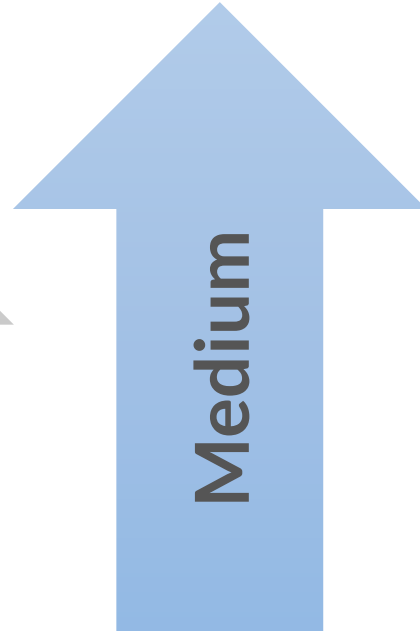
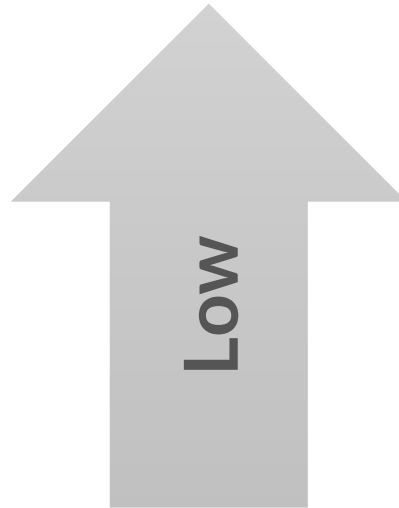
Functional Point Table

	Responses	Points (2024)	Percent of Periods in 2022 with this Response Category
M1800: Grooming	0 or 1	0	28.0%
	2 or 3	3	72.0%
M1810: Current Ability to Dress Upper Body	0 or 1	0	22.9%
	2 or 3	5	77.1%
M1820: Current Ability to Dress Lower Body	0 or 1	0	10.5%
	2	3	66.0%
	3	11	23.5%
M1830: Bathing	0 or 1	0	2.6%
	2	0	10.8%
	3 or 4	7	50.4%
	5 or 6	14	36.2%
M1840: Toilet Transferring	0 or 1	0	62.4%
	2, 3 or 4	6	37.6%
M1850: Transferring	0	0	1.4%
	1	3	20.1%
	2, 3, 4 or 5	6	78.5%
M1860: Ambulation/Locomotion	0 or 1	0	3.2%
	2	6	13.4%
	3	4	65.6%
	4, 5 or 6	20	17.8%
M1033: Risk of Hospitalization	Three or fewer items marked (Excluding responses 8, 9 or 10)	0	61.5%
	Four or more items marked (Excluding responses 8, 9 or 10)	11	38.5%

Functional Impairment Level

Higher the Level = Higher the Resource Use

- Resource Use
- Staff OASIS Education Key!
- Documentation
- Plan of Care to Support



Steps to Reimbursement – Change in Functional Level



Timing and Admission Source	Clinical Group	Functional Level	Comorbid Adjust	HIPPS	Case Mix Weights	CY 2024 Standard Rate	Estimated Reimbursement Amount
Early - Community	Neuro	Low	no	1BA11	1.094	\$2038.13	\$2229.71
Early - Community	Neuro	Medium	no	1BB11	1.212	\$2038.13	\$2471.03
Early - Community	Neuro	High	no	1BC11	1.354	\$2038.13	\$2759.63

Functional Adjustment Payment

~\$250 increase in average payment from *low* to *medium* adjustment

~\$250 increase in average payment from *medium* to *high* adjustment

~\$500 increase in average payment from *low* to *high* adjustment

POLL # 2

What OASIS items are used to calculate the functional score in PDGM?

- a) All of them
- b) M1033, M1800, M1810, M1820, M1830, M1840, M1850, M1860
- c) M2020, M1400, M1830, M1850, M1860
- d) No OASIS items are utilized

Which OASIS Items?

Star

(Outcome/Process)

- M0102/M0104
- M1860
- M1850
- M1830
- M1400
- M2020



PDGM

(Payment)

- M1033
- M1800
- M1810
- M1820
- M1830
- M1840
- M1850
- M1860



VBP

(Outcomes)

- M1800, M1810, M1820, M1830, M1845, M1870
- M1840, M1850, M1860
- M1400
- M2020
- M2420

+/- 5%

2025 VBP

(Outcomes)

- M1400
- M2020
- GG0130A
- GG0130B
- GG0130C
- GG0170A
- GG0170C
- GG0170D
- GG0170E
- GG0170F
- GG0170I
- GG0170J
- GG0170R

+/- 5%

PDGM vs Star Ratings vs VBP

PDGM

- **Payment Model**
- Admission status, episode timing
- Institutional vs Community
- Primary Diagnosis Grouping
- Comorbidity adjustment
- Functional Score

Star Ratings

- **Care Compare - Public Reporting**
- Decision making tool for consumers
- Process and Outcome measure (Quality of Care Star Rating)
- HHCAHPS (Patient Survey Star Rating)
- Incentive HHA to make improvements

VBP

- **Incentive System**
- +/- 5% payment adjustment
- Functional (OASIS) items, HHCAHPS, Claims-based items
- Goal ↓ Hosp/ED use, ↑ mobility, ↓ spending

Comorbid Adjustments – Secondary Diagnosis

No Adjustments

None

1 or more Diagnosis in
category on Low Comorbid List

Low

1 or more HIGH Interaction Pairs
(2 codes)

High

Comorbidity Adjustment Categories

- Clinically and statistically significant secondary diagnoses.
- High or median resource use in a 30-day period of care
- Changes for CY2024 based on CY2022 home health data
- **22 Low adjustment subgroups** - a list of diagnoses with representing higher resource use.
- **102 High Interaction adjustments subgroups** for diagnoses that use more resources together than apart.
- ONLY 1 Comorbid Adjustment! **1+1+1+1 = 1**

Low Comorbidity Adjustment Subgroups for CY2024

Subgroup	Description
Cerebral 4	Sequelae of Cerebrovascular Diseases includes Cerebral Atherosclerosis and Stroke
Circulatory 2	Hemolytic, Aplastic, and Other Anemias
Circulatory 7	Atherosclerosis, includes PVD, Aortic Aneurysms, and Hypotension
Circulatory 9	Other Venous Embolisms and Thrombosis
Circulatory 10	Varicose Veins and Lymphedema
Endocrine 4	Other Combined Immunodeficiencies and Malnutrition, includes GVHD
Heart 10	Dysrhythmias, includes Atrial Fibrillation and Atrial Flutter
Heart 11	Heart Failure
Neoplasm 1	Malignant Neoplasms of Lip, Oral Cavity, Pharynx, Head and Neck Cancers
Neoplasm 2	Malignant Neoplasms of Digestive Organs, includes Gastrointestinal Cancers
Neoplasm 17	Malignant neoplasms of Respiratory and GI
Neoplasm 18	Secondary Neoplasms of Urinary and Reproductive Systems, Skin, Brain, and Bone
Neurological 4	Alzheimer's and Related Diseases
Neurological 5	Spinal Muscular Atrophy, Systemic atrophy and Motor Neuron Disease
Neurological 7	Paraplegia, Hemiplegia and Quadriplegia
Neurological 10	Diabetes with neuropathy
Neurological 11	Diseases of the Macula and Blindness/Low Vision
Neurological 12	Nondiabetic neuropathy
Respiratory 10	2019 Novel Coronavirus
Skin 1	Cutaneous Abscess, Cellulitis, and Lymphangitis
Skin 3	Diseases of arteries, arterioles and capillaries with non-pressure ulcers
Skin 4	Stages Two-Four and unstageable pressure ulcers by site

22 Sub-Groups

102 CY2024 High Comorbid Interactions

Blue = New

Behavioral 2	Depression and Bipolar	Neurological 5	Parkinson's, MS
Behavioral 2	Depression and Bipolar	Neurological 7	Hemi/para/quadruplegia
Behavioral 2	Depression and Bipolar	Circulatory 10	Varicose Veins w/Ulcer, Lymphedema
Behavioral 4	Psychotic, major depressive, dissociative d/o, unspecified dementia, intellectual disabilities, etc	Neurological 5	Parkinson's, MS
Behavioral 4	Psychotic, major depressive, dissociative d/o, unspecified dementia, intellectual disabilities, etc	Skin 3	Non-Pressure Ulcer, Atherosclerosis Ulcer
Behavioral 4	Psychotic, major depressive, dissociative d/o, unspecified dementia, intellectual disabilities, etc	Skin 4	Pressure Ulcers stage 2-4, unstageable
Behavioral 5	Anxiety and Obsessive Disorders	Circulatory 10	Varicose Veins w/Ulcer, Lymphedema
Behavioral 5	Anxiety and Obsessive Disorders	Neurological 5	Parkinson's, MS
Behavioral 5	Anxiety and Obsessive Disorders	Neurological 7	Hemi/para/quadruplegia
Cerebral 4	Cerebral Atherosclerosis and Stroke Sequelae	Circulatory 2	SS, Hemolytic, Aplastic and Other Anemias
Cerebral 4	Cerebral Atherosclerosis and Stroke Sequelae	Circulatory 7	Atherosclerosis, PVD, Hypotension
Cerebral 4	Cerebral Atherosclerosis and Stroke Sequelae	Neurological 10	Peripheral/polyneuropathy
Cerebral 4	Cerebral Atherosclerosis and Stroke Sequelae	Neurological 11	Diseases of Macula, Blindness, Low vision
Cerebral 4	Cerebral Atherosclerosis and Stroke Sequelae	Respiratory 2	Whooping cough, unspecified pneumonia
Cerebral 4	Cerebral Atherosclerosis and Stroke Sequelae	Respiratory 9	Respiratory Failure, Atelectasis
Cerebral 4	Cerebral Atherosclerosis and Stroke Sequelae	Skin 3	Non-Pressure Ulcer, Atherosclerosis Ulcer
Cerebral 4	Cerebral Atherosclerosis and Stroke Sequelae	Skin 4	Pressure Ulcers stage 2-4, unstageable

CY2024 High Comorbid Interactions

Circulatory 1	Nutritional Anemias	Neurological 7	Hemi/para/quadruplegia
Circulatory 1	Nutritional Anemias	Skin 1	Cellulitis, Abscesses
Circulatory 1	Nutritional Anemias	Skin 3	Non-Pressure Ulcer, Atherosclerosis Ulcer
Circulatory 2	SS, Hemolytic, Aplastic and Other Anemias	Neurological 5	Parkinson's, MS
Circulatory 2	SS, Hemolytic, Aplastic and Other Anemias	Neurological 7	Hemi/para/quadruplegia
Circulatory 2	SS, Hemolytic, Aplastic and Other Anemias	Skin 3	Non-Pressure Ulcer, Atherosclerosis Ulcer
Circulatory 2	SS, Hemolytic, Aplastic and Other Anemias	Skin 4	Pressure Ulcers stage 2-4, unstageable
Circulatory 4	Hypertensive CKD	Neurological 7	Hemi/para/quadruplegia
Circulatory 4	Hypertensive CKD	Skin 3	Non-Pressure Ulcer, Atherosclerosis Ulcer
Circulatory 4	Hypertensive CKD	Skin 4	Pressure Ulcers stage 2-4, unstageable
Circulatory 7	Atherosclerosis, PVD, Hypotension	Skin 3	Non-Pressure Ulcer, Atherosclerosis Ulcer
Circulatory 9	Thrombosis/Embolisms	Endocrine 4	Graft/Host disease, Malnutrition, B12 def
Circulatory 9	Thrombosis/Embolisms	Neurological 10	DM with neuropathy
Circulatory 9	Thrombosis/Embolisms	Renal 3	Other kidney/Urinary disorders
Circulatory 10	Varicose Veins w/Ulcer, Lymphedema	Circulatory 2	SS, Hemolytic, Aplastic and Other Anemias
Circulatory 10	Varicose Veins w/Ulcer, Lymphedema	Endocrine 3	DM Type 1, 2, Other specified
Circulatory 10	Varicose Veins w/Ulcer, Lymphedema	Endocrine 5	Metabolic Disorders, Morbid Obesity, Electrolyte imbalances
Circulatory 10	Varicose Veins w/Ulcer, Lymphedema	Heart 8	Other Pulmonary Heart Dx - Pulm HTN
Circulatory 10	Varicose Veins w/Ulcer, Lymphedema	Musculoskeletal 3	Joint Pain
Circulatory 10	Varicose Veins w/Ulcer, Lymphedema	Neurological 10	DM with neuropathy
Circulatory 10	Varicose Veins w/Ulcer, Lymphedema	Renal 1	CKD and ESRD
Circulatory 10	Varicose Veins w/Ulcer, Lymphedema	Renal 3	Other kidney/Urinary disorders

CY2024 High Comorbid Interactions

Circulatory 10	Varicose Veins w/Ulcer, Lymphedema	Respiratory 9	Respiratory Failure, Atelectasis
Circulatory 10	Varicose Veins w/Ulcer, Lymphedema	Skin 3	Non-Pressure Ulcer, Atherosclerosis Ulcer
Endocrine 1	Hypothyroidism	Neurological 5	Parkinson's, MS
Endocrine 1	Hypothyroidism	Neurological 7	Hemi/para/quadruplegia
Endocrine 1	Hypothyroidism	Skin 3	Non-Pressure Ulcer, Atherosclerosis Ulcer
Endocrine 1	Hypothyroidism	Skin 4	Pressure Ulcers stage 2-4, unstageable
Endocrine 3	DM Type 1, 2, Other specified	Neurological 5	Parkinson's, MS
Endocrine 3	DM Type 1, 2, Other specified	Skin 3	Non-Pressure Ulcer, Atherosclerosis Ulcer
Endocrine 3	DM Type 1, 2, Other specified	Skin 4	Pressure Ulcers stage 2-4, unstageable
Endocrine 4	Graft/Host disease, Malnutrition, B12 def	Neurological 7	Hemi/para/quadruplegia
Endocrine 4	Graft/Host disease, Malnutrition, B12 def	Skin 3	Non-Pressure Ulcer, Atherosclerosis Ulcer
Endocrine 4	Graft/Host disease, Malnutrition, B12 def	Skin 4	Pressure Ulcers stage 2-4, unstageable
Endocrine 5	Metabolic Disorders, Morbid Obesity, Electrolyte imbalances	Neurological 7	Hemi/para/quadruplegia
Endocrine 5	Metabolic Disorders, Morbid Obesity, Electrolyte imbalances	Skin 3	Non-Pressure Ulcer, Atherosclerosis Ulcer
Endocrine 5	Metabolic Disorders, Morbid Obesity, Electrolyte imbalances	Skin 4	Pressure Ulcers stage 2-4, unstageable
Heart 8	Other Pulmonary Heart Dx - Pulm HTN	Skin 3	Non-Pressure Ulcer, Atherosclerosis Ulcer
Heart 8	Other Pulmonary Heart Dx - Pulm HTN	Skin 4	Pressure Ulcers stage 2-4, unstageable
Heart 9	Valve disorders	Skin 3	Non-Pressure Ulcer, Atherosclerosis Ulcer
Heart 9	Valve disorders	Skin 4	Pressure Ulcers stage 2-4, unstageable
Heart 10	Cardiac dysrhythmias	Neoplasm 18	2nd Neoplasm Urinary, Reprod, Skin, Brain, Bone
Heart 10	Cardiac dysrhythmias	Neurological 5	Parkinson's, MS

CY2024 High Comorbid Interactions

Heart 10	Cardiac dysrhythmias	Neurological 7	Hemi/para/quadruplegia
Heart 10	Cardiac dysrhythmias	Skin 3	Non-Pressure Ulcer, Atherosclerosis Ulcer
Heart 10	Cardiac dysrhythmias	Skin 4	Pressure Ulcers stage 2-4, unstageable
Heart 11	Heart Failure	Neurological 7	Hemi/para/quadruplegia
Heart 11	Heart Failure	Skin 1	Cellulitis, Abscesses
Heart 11	Heart Failure	Skin 3	Non-Pressure Ulcer, Atherosclerosis Ulcer
Heart 11	Heart Failure	Skin 4	Pressure Ulcers stage 2-4, unstageable
Heart 12	Other Heart Diseases	Neurological 5	Parkinson's, MS
Heart 12	Other Heart Diseases	Skin 3	Non-Pressure Ulcer, Atherosclerosis Ulcer
Infectious 1	C-Diff, MRSA, Ecoli	Neurological 5	Parkinson's, MS
Infectious 1	C-Diff, MRSA, Ecoli	Neurological 7	Hemi/para/quadruplegia
Infectious 1	C-Diff, MRSA, Ecoli	Skin 3	Non-Pressure Ulcer, Atherosclerosis Ulcer
Infectious 1	C-Diff, MRSA, Ecoli	Skin 4	Pressure Ulcers stage 2-4, unstageable
Musculoskeletal 2	Rheumatoid conditions	Skin 3	Non-Pressure Ulcer, Atherosclerosis Ulcer
Musculoskeletal 3	Joint Pain	Skin 3	Non-Pressure Ulcer, Atherosclerosis Ulcer
Musculoskeletal 4	Spinal Stenosis Lumbar	Skin 3	Non-Pressure Ulcer, Atherosclerosis Ulcer
Neurological 4	Alzheimer's and Dementias	Skin 3	Non-Pressure Ulcer, Atherosclerosis Ulcer
Neurological 4	Alzheimer's and Dementias	Skin 4	Pressure Ulcers stage 2-4, unstageable
Neurological 4	Alzheimer's and Dementias	Neurological 5	Parkinson's, MS
Neurological 5	Parkinson's, MS	Neurological 7	Hemi/para/quadruplegia
Neurological 5	Parkinson's, MS	Renal 1	CKD and ESRD
Neurological 5	Parkinson's, MS	Respiratory 5	COPD, Asthma, Bronchitis

CY2024 High Comorbid Interactions

Neurological 5	Parkinson's, MS	Skin 3	Non-Pressure Ulcer, Atherosclerosis Ulcer
Neurological 5	Parkinson's, MS	Skin 4	Pressure Ulcers stage 2-4, unstageable
Neurological 7	Hemi/para/quadruplegia	Neurological 8	Epilepsy
Neurological 7	Hemi/para/quadruplegia	Renal 3	Other kidney/Urinary disorders
Neurological 7	Hemi/para/quadruplegia	Respiratory 5	COPD Asthma
Neurological 7	Hemi/para/quadruplegia	Skin 4	Pressure Ulcers stage 2-4, unstageable
Neurological 8	Epilepsy	Skin 3	Non-Pressure Ulcer, Atherosclerosis Ulcer
Neurological 8	Epilepsy	Skin 4	Pressure Ulcers stage 2-4, unstageable
Neurological 10	DM with neuropathy	Neurological 5	Parkinson's, MS
Neurological 10	DM with neuropathy	Skin 3	Non-Pressure Ulcer, Atherosclerosis Ulcer
Neurological 10	DM with neuropathy	Skin 4	Pressure Ulcers stage 2-4, unstageable
Neurological 11	Diseases of Macula, Blindness, Low vision	Skin 3	Non-Pressure Ulcer, Atherosclerosis Ulcer
Neurological 12	Nondiabetic Neuropathy	Neurological 7	Hemi/para/quadruplegia
Neurological 12	Nondiabetic Neuropathy	Skin 3	Non-Pressure Ulcer, Atherosclerosis Ulcer
Neurological 12	Nondiabetic Neuropathy	Skin 4	Pressure Ulcers stage 2-4, unstageable
Renal 1	CKD and ESRD	Skin 3	Non-Pressure Ulcer, Atherosclerosis Ulcer
Renal 3	Other kidney/Urinary disorders	Skin 4	Pressure Ulcers stage 2-4, unstageable
Respiratory 2	Whooping cough, unspecified pneumonia	Skin 4	Pressure Ulcers stage 2-4, unstageable
Respiratory 5	COPD Asthma	Skin 4	Pressure Ulcers stage 2-4, unstageable
Skin 1	Cellulitis, Abscesses	Skin 3	Non-Pressure Ulcer, Atherosclerosis Ulcer
Skin 3	Non-Pressure Ulcer, Atherosclerosis Ulcer	Skin 4	Pressure Ulcers stage 2-4, unstageable

Steps to Reimbursement – Change in Comorbid Adjustment



Timing and Admission Source	Clinical Group	Functional Level	Comorbid Adjust	HIPPS	Case Mix Weights	CY 2024 Standard Rate	Estimated Reimbursement Amount
Early - Institutional	Neuro	Low	NO	2BA11	1.3410	\$2038.13	\$2733.13
Early - Institutional	Neuro	Low	LOW	2BA21	1.4054	\$2038.13	\$2864.39
Early - Institutional	Neuro	Low	HIGH	2BA31	1.5606	\$2038.13	\$3180.71

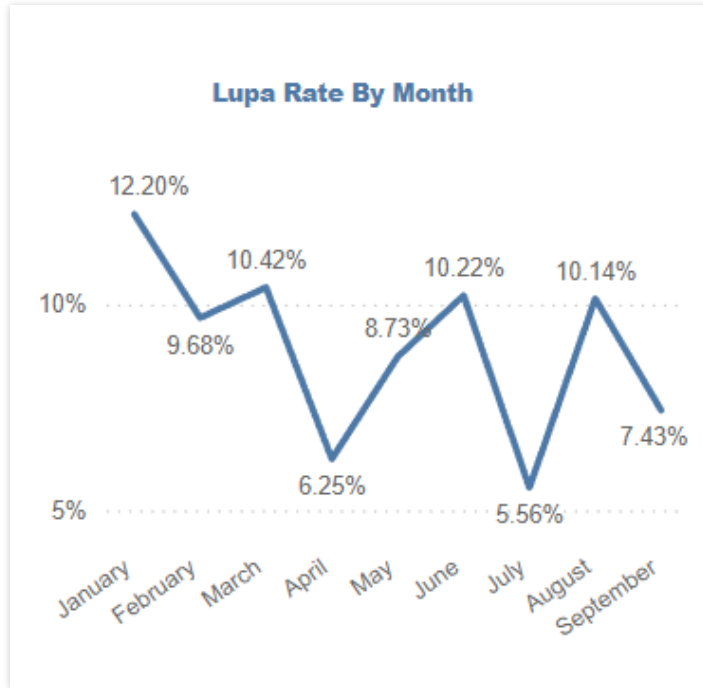
Comorbidity Adjustment Payment

~\$130 increase in average payment from *none* to *low* adjustment

~\$300 increase in average payment from *low* to *high* adjustment

~\$400 increase in average payment from *none* to *high* adjustment

Additional Metrics



Star Rating: ★★

650
Total Patients

1253
Total Claims

7.41
Avg Visits

1.07
Avg Case Weight

\$3,702,821
Total Payments

\$2,955
Avg Payment

9.02%
LUPARate

14
Deaths

Additional Metrics

Payment By Clinical Group

Clinical Group	YTD Pay	% Pay	Avg Pay
Behavior Health	\$52,581	1.42%	\$2,767
Complex	\$292,891	7.91%	\$2,063
MMTA Cardiac	\$345,471	9.33%	\$2,786
MMTA Endocrine	\$181,714	4.91%	\$3,304
MMTA GI/GU	\$153,994	4.16%	\$3,143
MMTA Infectious ...	\$133,001	3.59%	\$2,714
MMTA Other	\$195,270	5.27%	\$3,004
MMTA Respiratory	\$169,706	4.58%	\$2,977
MMTA Surgical	\$103,660	2.80%	\$2,879
MS Rehab	\$909,759	24.57%	\$2,963
Neuro Rehab	\$447,588	12.09%	\$3,220
Wounds	\$717,186	19.37%	\$3,399
Total	\$3,702,821	100.00%	\$2,955

Total Payment by Dx

[Z466] Encounter for fitting an...	[Z471] Afterca...	[I130] Hyp h...
\$194,402	\$100,256	\$88,956
[I872] Venous insufficiency (ch...	[G20] Parkinson s ...	[I110] H...
\$135,137	\$69,941	\$52,857
[Z4789] Encounter for other ort...	[I69354] Hemiplga ...	[I10] Es...
\$131,775	\$58,902	\$44,625
	[J441] Chronic obs...	
	\$54,892	

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[Z466] Encounter for fitting and adjustment of urinary device	\$194,402.47	Complex
[I872] Venous insufficiency (chronic) (peripheral)	\$135,136.74	Wounds
[Z4789] Encounter for other orthopedic aftercare	\$131,775.08	MS Rehab
[Z471] Aftercare following joint replacement surgery	\$100,255.59	MS Rehab
[I130] Hyp hrt & chr kdny dis w hrt fail and stg 1-4/unsp chr kdny	\$88,956.04	MMTA Cardiac
[G20] Parkinson s disease	\$69,940.92	Neuro Rehab
[I69354] Hemiplga following cerebral infrc affecting left nondom side	\$58,902.4	Neuro Rehab
[J441] Chronic obstructive pulmonary disease w (acute) exacerbation	\$54,892.17	MMTA Respiratory
[I110] Hypertensive heart disease with heart failure	\$52,856.56	MMTA Cardiac
[I10] Essential (primary) hypertension	\$44,625.24	MMTA Cardiac

Additional Metrics

2024 PDGM Model Impact

Provider Name [REDACTED] Provider Address [REDACTED] City Name [REDACTED] Provider State [REDACTED] Star Rating 3.5



Provider Information [REDACTED]

YoY Revenue Variance

2.80%

2023 Data

Periods per Episode	1.29
Revenue per Period 2023	\$2,430
Revenue per Episode 2023	\$3,131
Visits per Period	6.95
Visits per Episode	8.96
Average Early Case Mix	1.36
Average Case Mix	1.23
Wage Index	1.33
2023 LUPA Rate	22.65%
Total 2023	\$6,864,174

2024 Data

Periods per Episode	1.29
Revenue per Period 2024	\$2,504
Revenue per Episode 2024	\$3,227
Visits per Period	6.95
Visits per Episode	8.96
Average Early Case Mix	1.35
Average Case Mix	1.22
% Early Periods	63.72%
LUPA Rate 2024	22.97%
Recert Rate	8.99%
Wage Index	1.37
Total 2024	\$7,072,667
Add'l PpE Revenue	\$2,342,734
Add'l Recert Revenue	\$1,930,277
Add'l LUPA Revenue	\$1,131,962
Add'l Rev Opportunity	\$5,404,973
Potential Total Revenue	\$12,477,641
Pct Rev Opp	76.42%

2024 National Data

Periods per Episode	1.70
Revenue per Period 2024	\$1,947
Revenue per Episode 2024	\$3,308
Visits per Period	8.07
Visits per Episode	13.71
Median Early Case Mix	1.25
Median Case Mix	0.97
% Early Periods	31.04%
LUPA Rate 2024	6.96%
Recert Rate	36.54%
Median Wage Index	0.93
Total 2024	\$15,729,952,565.2

Advocacy efforts in D.C.

- Bipartisan effort to develop PDGM relief legislation
- Goal is to support agencies & mitigate PDGM rate cuts
 - Netsmart & McBee providing data
- PDGM Proposed Payment rule will be released this summer
- Aiming to have a legislative proposal by end of year

Meet with us...



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Michelle Horner

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Lisa Selman-Holman

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We would love to meet with you! Set up a free consultation with us to...

- Discuss the financial health of your organization
- Review your Value-Based Purchasing Interim Performance Report (IPR)



SimpleHomeHealth™: Connect

One simple solution to analyze, scrub and submit OASIS-E files.



- Automated OASIS-E submission to CMS
- iQIES report center for all your agencies
- OASIS scrubbing for complete compliance
- Simple OASIS scrubber rule management



OASIS-E and PDGM just got simpler.

Scan the code to learn more
or visit SimpleHomeHealth.com

QUESTIONS



Thanks for joining us!

Webinar recording and slides available here:

www.simpletc.com/sink-or-swim

